

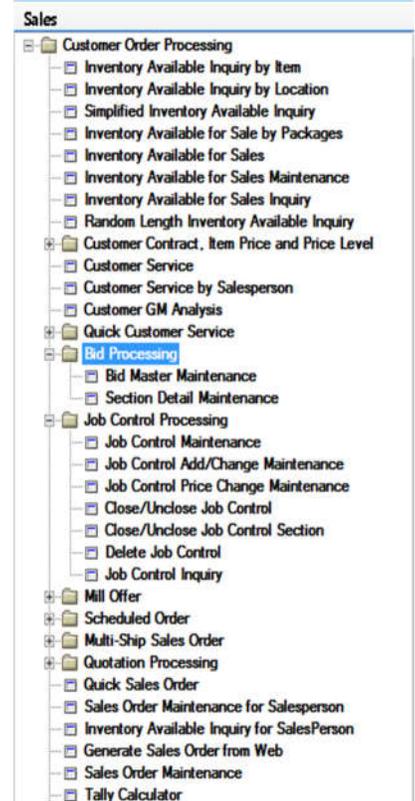
Bidding & Job Control

- Real-time bidding and job controls management means more free time
- Track Bid Processing activities at any level
- Manage time-sensitive proposals with ease
- The Inside Story on Job Control
- Flexibility to Choose
- And so much more... Change Management Credit Management

Integrate Your Estimating and Job Control for Real-Time Management and Maximum Profits.

WoodPro InSight is an industry specific ERP solution that includes Bidding and Job Control modules for lumber and building materials distributor. It provides unmatched features and functionality for pro sales dealers and other lumber professionals, to help them meet demanding requirements from builders and contractors. Some of the benefits included are listed below.

- Gain a competitive edge by streamlining your two most critical operations: job bidding and project management.
- Eliminate redundant effort by leveraging work that's already been done once, by anyone, anywhere in the organization
- Get more done with powerful software tools that deliver measurable efficiency gains throughout every phase of the project
- Give your business scalability by implementing standardized processes that build consistency into everything you do
- Enable staff of different levels to work efficiently as a team as the modules are all integrated



Real-Time Bidding and Job Control Management Means More Free Time

With WoodPro InSight, there are no time consuming procedures for tracking entries on spreadsheets. Directs Orders, Purchase Orders and shipments from inventory are entered into the system once. Advanced technology allows InSight to make your office more efficient by eliminating manual tasks that waste time. Whether your company does two million or three-hundred Billion dollars in business, InSight is designed to meets your needs.

Special Points of Interest

- Bid Processing and Job Control are part of the WoodPro InSight Integrated Financial and Inventory Management software suite for Lumber and building materials distributors and manufacturers.
- The copy and reproduction capabilities in Bid Processing allow you to leverage significant aspects of the work you've done in the past even when no two jobs are ever alike.

Bid Process Highlights

Bid Processing lets you break the job down any way you want, from high-level to highly detailed.

The Bid Processing option is where all estimating, bidding, and job control activities originate. This function includes everything you and your team needs to quickly and easily build a work plan and cost estimate for a job - to any level of detail - including unlimited cost breakdown Sections, Detail Takeoffs by Section, Recaps by Item, and User defined Item Groupings, Bid Summaries, and much more.

You can calculate and recalculate in moments, using the mark-up and mark-down capabilities by Group, by Line Item or by All. Prices can be calculated in numerous ways: Weighted average cost, Random Length pricing including regional factors, market cost, or simple Sell Multiple bids can be consolidated into a single job retaining or consolidating the Section details. This is particularly useful for multiphase jobs that are bid independently over time.

In addition, Bids can overwrite existing Job Control records even after the Job has started, while maintaining any transactions that have already occurred.

Instantly tap into the lumber industry database Random Length for pricing your bids.

The screenshot displays the 'BID 4.1 Section Detail' window. At the top, there's a menu bar with 'File', 'Action', and 'Help'. Below it is a toolbar with icons for 'Save', 'Add a Line', 'Mark', 'Preview', 'Copy', 'Misc', 'Open', and 'Find & Replace'. The main area shows a table with columns: Item#, Desc1, Desc2, Qty, Unit, EstCost, Cost Unit, RL Price, Unit, and Sell Price. The table contains 8 rows of bid items. At the bottom, there are summary fields for 'Description', 'Extended Amount', 'Total Cost', 'GM', 'GM%', 'Date', and 'Required Date'.

Item#	Desc1	Desc2	Qty	Unit	EstCost	Cost Unit	RL Price	Unit	Sell Price	
1	0010207306	SFF STD & BTR S4S DRY	1 x 2 - 6'	100	PC	300.00	MBF	0.00	MBF	336.00
2	02040000	SFF STD & BTR - 2X4 RL 6 - 20'	2X4 RL	98.000	BF	380.00	MBF	0.00	MBF	426.00
3	02041000	SFF UTILITY - 2X4 RL 6 - 24'	2X4 RL	69.333	BF	375.00	MBF	0.00	MBF	420.00
4	058409602-7/16	OSB 48 X 96 7/16 TYPE 2		100	PC	400.00	MSF	0.00	MSF	448.00
5	TJ136014	TJ1360 2 312 X 14 JOIST		11,200	LF	430.00	MBF	0.00	MBF	482.00
6	01030006	New description:	1X3 06	100,000	PC	380.00	MBF	0.00	MBF	426.00
7	01030020	SFF #3 & BTR	1X3 20	200	PC	380.00	MBF	0.00	MBF	426.00
8	01030020	sff 2x4 std & btr	1X3 20	1,000	PC	300.00	MBF	0.00	MBF	336.00

Summary fields at the bottom:
 Description: OSB 48 X 96 7/16 TYPE 2
 Date: 05/17/2005 Required Date: 06/01/2005
 Extended Amount: 1,433.60 Total Cost: 1,280.00 Remark:
 GM: 153.60 GM%: 10.7
 Filter: None
 Tally:

Manage Time-Sensitive Proposals with Ease (Proposal Management)

Bid Processing allows you to respond quickly and confidently to the wide-ranging and time-sensitive demands of project owners and contractors. Develop Bid Summaries, Section Summaries, Recaps and Line by Lines.

Page: 2 of 5

WOODPRO Software

2680 Shell Road, Unit 208
Richmond, BC V6X 4C9
Fax:

SECTION DETAIL

BID#	DESCRIPTION
4.1	GROAT ESTATES

PRINTED ON : 5/10/2018 1:27 PM
LAST UPDATED ON : 5/4/2010 12:36 PM
ORIGINALLY CREATED ON : 01/17/2006

Dr Johnson Lumber Company
2580 NORTH BAY ROAD
SAN FRANCISCO, CA 95892
Ph: (415)999-2545 Fax: (415)999-2546

CUSTOMER				JOB			
Dr Johnson Lumber Company 2580 NORTH BAY ROAD SAN FRANCISCO, CA 95892 Ph: (415)999-2545 Fax: (415)999-2546				GROAT ESTATES 1 HAIGHT ASHBURY SAN FRANCISCO, CA 98765			

DATE-SET	VALID TO	SALES-REP	MIX	SECTION		
02/01/2010	06/01/2011	DAVID GOULET	3	2	1	ELEV A - PHASE 2

LN#	QTY	DESCRIPTION	FOOTAGE	PRICE	AMOUNT
1	980,000BF	SPF #2 & BTR - 2X4 RL 6 - 20' 2X4 100/6 100/8 100/10 100/12 100/14 (294 PC/PK)	980,000	431.00 MBF	422,380.00
2	3,100BF	SPF 2 & BTR S4S 1 COST PRIMED 1X2 RL 100/6 1000/8 1000/10	3,100	426.00 MBF	1,320.60
3	2,000SF	SOLID RED OAK NATURAL FLOORING 3/4" X 2 1/4" x 48" - 12 RL	2,000	5.60 SF	11,200.00
4	1,000BF	SPF S ID & BTR S4S DRY 1X2 - 16	1,000	336.00 MBF	336.00
5	2,000BF	SPF S ID & BTR S4S DRY 1X2 - 18	2,000	336.00 MBF	672.00
6	3,000BF	SPF S ID & BTR S4S DRY 1X2 - 20	3,000	336.00 MBF	1,008.00

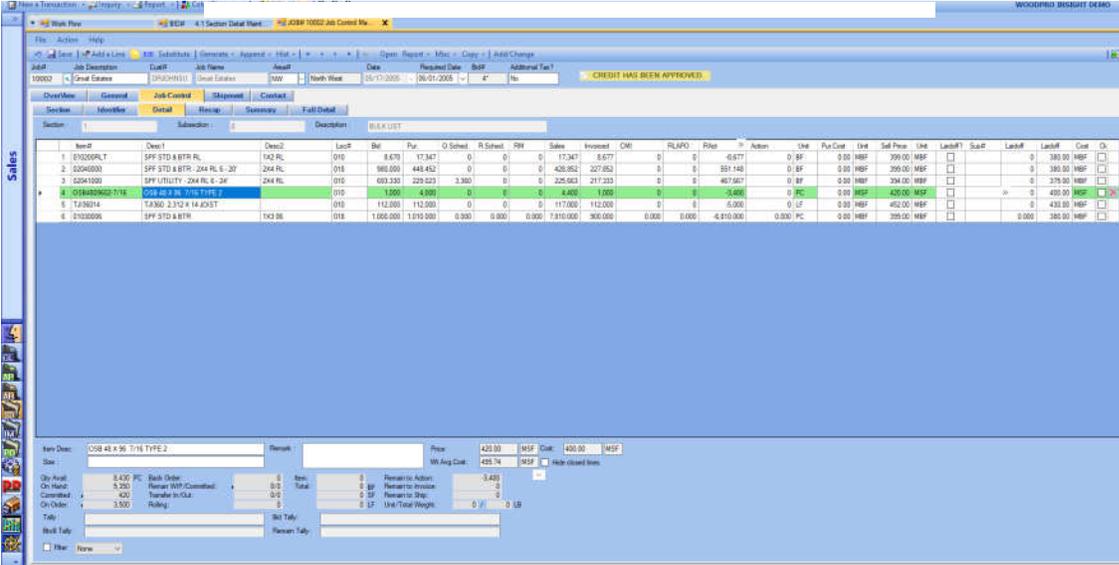
LUMBER	PANELS	EWP	MATERIAL FOOTAGE	AMOUNT NO TAX	TOTAL AMOUNT
989,100BF	2,000 SF		991,100	\$436,916.60	\$436,916.60

Payments made by credit card will be charged a 3% convenience fee on the total amount (including sales tax).

Create price proposals using various methods at arriving at the costs, profit, and margins. Move money from one item to another, handle last minute changes with ease, and finalize and submit customized proposals with complete confidence in the numbers.

Proposals can be printed in numerous formats, including Bid Summaries, Section Summaries, Recaps or Line by Line Detail. Proposals, Order Acceptances and Confirmations can be printed, faxed, or e-mailed directly from Bid Processing.

The Inside Story on Job Control



Keep your Salespeople selling and your Controller in control.

Why put up with dual data entry and shuffling data between accounting, estimating, project and inventory management? Tie it all together. Departments throughout the company are connected by project data that's available the moment it's entered — security privileges permitting, of course.

WoodPro InSight is an integrated family of financial and operational software that links every facet of your business, eliminating redundancies, and speeding the flow of information between departments. InSight not only does it handles estimating, but it provides everything you need to efficiently and profitably manage the jobs once they have been awarded to you. Stay on top of inventory, sales orders, purchase orders and transportation documentation. Know where you stand on actual and committed quantities and costs. Keep a sharp eye on cash flows and manage inventory long and short positions.

The Job Control module provides the sales and accounting departments with the information required to invoice customers and pay suppliers accurately and timely - automate what is often a manual, time consuming process.

Flexibility to Choose

Job Processing features consists of the following:



Keeping track of costs and deliveries - to virtually any level of detail - is easier and timelier than ever with the Job Control module. Various forms such as transportation and delivery documents, Purchase Orders, Change Orders, and Lien Releases for partial or final payment for work performed can be generated readily.

Conversations with Contractors, Lending Institutions, Property Owners and others can be recorded using the integrated Contact Management.

And so much more...

Change Management

By leveraging all the details from the original bid, the current status, and the budget, Change Management makes it easy to document changes as they occur. It allows the user to make changes in scope (new items), or modifications to existing items. Whether it is a change in materials, or prices, Change Management generates the necessary documentation needed to ensure payment for extra work performed, thereby boosting profits.

And perhaps most important, it instantly calculates the before and after impact of each change, making it possible to provide the information required to order material from suppliers and invoice customers.

Credit Management

Managing credit is a critical part of just about any project and doing it effectively can turn potential profit drains into cash.

- Maintain parent/child relationships for Head Office, Customers and Jobs
- Monitor Receivable/Trade Credit limits, and aging for all Jobs and Customers.
- Link various documentation to each Job and customer file and retrieve them online
- Manage an unlimited contact directory, including tickler files for quick follow-up
- Assign flexible Terms with multiple cut-off days
- Record financial statements and credit reference data
- Calculate key credit statistics
- Record pertinent financing data such as mechanics liens, security and guarantor agreements
- Generate user defined release forms to be signed by contractor

Company Profile

WoodPro Software Inc. delivers advanced software applications for the Lumber and Building Materials industry.

For over 25 years, we have been developing the expertise and knowledge to address the many unique requirements of the industry. The result of that expertise is WoodPro InSight -- an industry specific solution that addresses your needs, while improving productivity and control at every level of your business.

Our business philosophy is to treat our clients as partners. Our relationship does not end upon system implementation. We continually refine and update our products to meet the changing needs of our clients and to take full advantage of new technology as it becomes available. We fully support our products and are dedicated to providing the highest quality service and state-of-art products available anywhere.

To learn more about the bidding and job control, and other valuable tools, contact one our representatives today!